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**Incremax
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Corporation**

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To: Ms. Hesse From: Kerry Gerontianos
Fax: 202-307-1454 Pages: 1 w/o cover
Phone: _____ Date: 1/23/02
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SOFTWARE SOLUTIONS FOR

INCREMAX

BY FAX: (202) 307-1454

January 23, 2001

Renata B. Hesse
Antitrust Division
U.S. Department of Justice
601 "D" Street, NW, Suite 1200
Washington, D.C. 20530-0001

Dear Ms. Hesse,

This letter is written in support of the proposed settlement among Microsoft, the federal government, and nine states. It is offered under the provisions of the Tunney Act.

I am president of Incremax Technologies Corporation and president of the New York chapter of the International Association of Microsoft Certified Partners, a group of independent companies selling solutions based primarily upon Microsoft software.

I endorse a settlement to this long-running suit because it is good news not only for consumers, but also for the economy, which has been negatively affected by the uncertainty generated by the dispute. The proposed settlement already has considerable teeth, placing unprecedented oversight and restrictions upon Microsoft and the future conduct of its business.

Continued anti-trust action will extend the uncertainty already endured by key sectors of this country's economy. In addition, it will risk the over-regulation (and potential crippling) of an industry that already responds very well on its own to the marketplace. (In this light, I find it ironic that as I write, Microsoft is again being sued by rival AOL Time Warner in an effort to subdue Microsoft in court rather by competitive, free-market means.)

The elements of the Microsoft settlement are sound, benefiting U.S. constituents far better than continued litigation could ever bring about.

Sincerely,



Kerry P. Gerontianos